## CHERAN PALACE

9. GOPALAPURAM 1st STREET COIMBATORE - 641 018

Ref. To

Date 6.12.2011

THE DIRECTOR, Venus Home Appliances (P) Ltd.

Dear Sir,

I have installed your 'VENUS Heat Pump Water Heater' (500 litres capacity) for 20 of my 60-room lodge in September 2011.

This new technology has helped me to reduce my water heating expenses by more than 70% as compared to using a Diesel Boiler.

Encouraged by these savings, I have recently installed as second unit of 'VENUS Heat Pump Water Heater' (1000 litres capacity) for the remaining 40 rooms. My diesel expenses are nil now, and all the 60 rooms get uninterrupted hot water supply at just one-fourth of my diesel expenses.

I thank 'VENUS' company for introducing this cost-saving new technology to our lodge.

Thanking You.

Yours truly,

P.THIRUNAVUKKARASU (Owner-Cheran Palace)